

# Profit and Loss - Split by Cost Centres



Date 13/06/2018

Time 21:40:00

All Values are shown in Pounds Sterling

Selected Period 10

ending 31/10/2016

## <Blank> Cost Centre

-----Selected Year-----  
This Period Year to Date

-----Previous Year-----  
Period 10 Year to Close

	-----Selected Year----- This Period	Year to Date	-----Previous Year----- Period 10	Year to Close
<b>Trading Income</b>				
-----				
<b>Sales Income</b>				
-----				
UK Sales	103195.47		60632.47	504762.02
Export Sales				
<b>Total Sales</b>	<u>103195.47</u>		<u>60632.47</u>	<u>504762.02</u>
<b>Trading Expenses</b>				
-----				
Cost of Sales				89842.45
Direct Labour				
Direct Selling Costs				
<b>Total Trading Expenses</b>				<u>89842.45</u>
<b>Gross Profit</b>	<u>103195.47</u>		<u>60632.47</u>	<u>414919.57</u>
Non-Trading Income				
Sale of Assets				
Other Income				
<b>Total Non-Trading Income</b>				
<b>Profit Before Overheads</b>	<u>103195.47</u>		<u>60632.47</u>	<u>414919.57</u>
<b>Overheads</b>				
-----				
Rent & Rates				
Light & Heat				
Maintenance				
Salaries				
Travel & Expenses				
Sales Promotion				
Carriage Out				
Office Expenses				
Professional Fees				
IT Costs				
General Expenses				
<b>Total Overheads</b>				



<Blank> Cost Centre

-----Selected Year-----  
This Period Year to Date

-----Previous Year-----  
Period 10 Year to Close

**Financial Overheads**

-----  
Depreciation

Bank Charges

Discount Allowed

Bad Debts

**Total Financial Overheads**

**Total Overheads**

**Net Profit/Loss**

103195.47

60632.47

414919.57

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**FSL report name** Profit & Loss Layout  
**Cost centre** All  
**Department** All  
**Currency** Pounds Sterling



# Profit and Loss - Split by Cost Centres



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Selected Period 10

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## ADM Administration

-----Selected Year-----  
This Period Year to Date

-----Previous Year-----  
Period 10 Year to Close

### Trading Income

#### Sales Income

UK Sales  
Export Sales

#### Total Sales

#### Trading Expenses

Cost of Sales  
Direct Labour  
Direct Selling Costs

#### Total Trading Expenses

#### Gross Profit

Non-Trading Income  
Sale of Assets  
Other Income

1553.42

#### Total Non-Trading Income

1553.42

#### Profit Before Overheads

1553.42

#### Overheads

Rent & Rates	12157.50	1749.15	20615.64
Light & Heat			17242.00
Maintenance			6.00
Salaries	(5175.00)	15345.00	56205.00
Travel & Expenses			
Sales Promotion			
Carriage Out			
Office Expenses			
Professional Fees			
IT Costs			
General Expenses			4365.00
<b>Total Overheads</b>	<u>6982.50</u>	<u>17094.15</u>	<u>98433.64</u>



# ADM Administration

-----Selected Year-----  
This Period Year to Date

-----Previous Year-----  
Period 10 Year to Close

<b>Financial Overheads</b>			
-----			
Depreciation			2341.00
Bank Charges			25.10
Discount Allowed			
Bad Debts			
<b>Total Financial Overheads</b>			<u>2366.10</u>
<b>Total Overheads</b>	<u>6982.50</u>	<u>17094.15</u>	<u>100799.74</u>
<b>Net Profit/Loss</b>	<u>(6982.50)</u>	<u>(17094.15)</u>	<u>(99246.32)</u>

**FSL report name** Profit & Loss Layout  
**Cost centre** All  
**Department** All  
**Currency** Pounds Sterling



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Selected Period 10

ending 31/10/2016

## BIR Birmingham

-----Selected Year-----  
This Period Year to Date

-----Previous Year-----  
Period 10 Year to Close

	Selected Year		Previous Year	
	This Period	Year to Date	Period 10	Year to Close
<b>Trading Income</b>				
-----				
<b>Sales Income</b>				
-----				
UK Sales	42915.27	1642608.72	206368.75	2017542.08
Export Sales				
<b>Total Sales</b>	<u>42915.27</u>	<u>1642608.72</u>	<u>206368.75</u>	<u>2017542.08</u>
<b>Trading Expenses</b>				
-----				
Cost of Sales				
Direct Labour				
Direct Selling Costs				
<b>Total Trading Expenses</b>				
<b>Gross Profit</b>		<u>1642608.72</u>	<u>206368.75</u>	<u>2017542.08</u>
Non-Trading Income				
Sale of Assets				
Other Income				
<b>Total Non-Trading Income</b>				
<b>Profit Before Overheads</b>	<u>42915.27</u>	<u>1642608.72</u>	<u>206368.75</u>	<u>2017542.08</u>
<b>Overheads</b>				
-----				
Rent & Rates		84255.30	56.73	1702.11
Light & Heat				
Maintenance				
Salaries				
Travel & Expenses				
Sales Promotion				
Carriage Out				
Office Expenses				
Professional Fees				
IT Costs				
General Expenses				
<b>Total Overheads</b>		<u>84255.30</u>	<u>56.73</u>	<u>1702.11</u>



**Financial Overheads**

-----  
 Depreciation

Bank Charges

Discount Allowed

Bad Debts

**Total Financial Overheads**

**Total Overheads**

84255.30

56.73

1702.11

**Net Profit/Loss**

42915.27

1558353.42

206312.02

2015839.97

**FSL report name** Profit & Loss Layout  
**Cost centre** All  
**Department** All  
**Currency** Pounds Sterling



# Profit and Loss - Split by Cost Centres



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Selected Period 10

ending 31/10/2016

## INS Installation/Design

-----Selected Year-----  
This Period Year to Date

-----Previous Year-----  
Period 10 Year to Close

### Trading Income

#### Sales Income

UK Sales  
Export Sales

#### Total Sales

#### Trading Expenses

Cost of Sales

Direct Labour

Direct Selling Costs

#### Total Trading Expenses

#### Gross Profit

Non-Trading Income

Sale of Assets

Other Income

#### Total Non-Trading Income

#### Profit Before Overheads

#### Overheads

Rent & Rates

Light & Heat

Maintenance

Salaries

Travel & Expenses

Sales Promotion

Carriage Out

Office Expenses

Professional Fees

IT Costs

General Expenses

#### Total Overheads

	This Period	Year to Date	Period 10	Year to Close
Direct Labour	(766.67)		2273.33	(11673.35)
Direct Selling Costs				
<b>Total Trading Expenses</b>	<u>(766.67)</u>		<u>2273.33</u>	<u>(11673.35)</u>

<b>Gross Profit</b>	<u>766.67</u>		<u>(2273.33)</u>	<u>11673.35</u>
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<b>Profit Before Overheads</b>	<u>766.67</u>		<u>(2273.33)</u>	<u>11673.35</u>
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**Financial Overheads**

-----  
 Depreciation  
 Bank Charges  
 Discount Allowed  
 Bad Debts

**Total Financial Overheads**

**Total Overheads**

<b>Net Profit/Loss</b>	<u>766.67</u>	<u>(2273.33)</u>	<u>11673.35</u>
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**FSL report name** Profit & Loss Layout  
**Cost centre** All  
**Department** All  
**Currency** Pounds Sterling





# Profit and Loss - Split by Cost Centres



Date 13/06/2018

Time 21:40:00

All Values are shown in Pounds Sterling

Selected Period 10

ending 31/10/2016

**LON London**

-----Selected Year-----  
This Period Year to Date

-----Previous Year-----  
Period 10 Year to Close

	Selected Year		Previous Year	
	This Period	Year to Date	Period 10	Year to Close
<b>Trading Income</b>				
<b>Sales Income</b>				
UK Sales	39727.50	1615022.72	188256.81	2028344.09
Export Sales				
<b>Total Sales</b>	<u>39727.50</u>	<u>1615022.72</u>	<u>188256.81</u>	<u>2028344.09</u>
<b>Trading Expenses</b>				
Cost of Sales				
Direct Labour				
Direct Selling Costs				
<b>Total Trading Expenses</b>				
<b>Gross Profit</b>		<u>1615022.72</u>	<u>188256.81</u>	<u>2028344.09</u>
Non-Trading Income				
Sale of Assets				
Other Income				
<b>Total Non-Trading Income</b>				
<b>Profit Before Overheads</b>	<u>39727.50</u>	<u>1615022.72</u>	<u>188256.81</u>	<u>2028344.09</u>
<b>Overheads</b>				
Rent & Rates		111063.87	177.30	2127.64
Light & Heat				
Maintenance				
Salaries				
Travel & Expenses				
Sales Promotion				
Carriage Out				
Office Expenses				
Professional Fees				
IT Costs				
General Expenses				
<b>Total Overheads</b>		<u>111063.87</u>	<u>177.30</u>	<u>2127.64</u>



**Financial Overheads**

-----  
 Depreciation  
 Bank Charges  
 Discount Allowed  
 Bad Debts

**Total Financial Overheads**

**Total Overheads**

111063.87

177.30

2127.64

**Net Profit/Loss**

39727.50

1503958.85

188079.51

2026216.45

**FSL report name** Profit & Loss Layout  
**Cost centre** All  
**Department** All  
**Currency** Pounds Sterling



# Profit and Loss - Split by Cost Centres



Date 13/06/2018

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All Values are shown in Pounds Sterling

Selected Period 10

ending 31/10/2016

## MAN Manchester

-----Selected Year-----  
This Period Year to Date

-----Previous Year-----  
Period 10 Year to Close

	Selected Year		Previous Year	
	This Period	Year to Date	Period 10	Year to Close
<b>Trading Income</b>				
<b>Sales Income</b>				
UK Sales	30074.20	1383931.00	147585.41	1723661.03
Export Sales				
<b>Total Sales</b>	<u>30074.20</u>	<u>1383931.00</u>	<u>147585.41</u>	<u>1723661.03</u>
<b>Trading Expenses</b>				
Cost of Sales				
Direct Labour				
Direct Selling Costs				
<b>Total Trading Expenses</b>				
<b>Gross Profit</b>		<u>1383931.00</u>	<u>147585.41</u>	<u>1723661.03</u>
Non-Trading Income				
Sale of Assets				
Other Income				
<b>Total Non-Trading Income</b>				
<b>Profit Before Overheads</b>	<u>30074.20</u>	<u>1383931.00</u>	<u>147585.41</u>	<u>1723661.03</u>
<b>Overheads</b>				
Rent & Rates		125106.39	134.75	1617.03
Light & Heat				
Maintenance				
Salaries				
Travel & Expenses				
Sales Promotion				
Carriage Out				
Office Expenses				
Professional Fees				
IT Costs				
General Expenses				
<b>Total Overheads</b>		<u>125106.39</u>	<u>134.75</u>	<u>1617.03</u>



**Financial Overheads**

-----  
 Depreciation  
 Bank Charges  
 Discount Allowed  
 Bad Debts

**Total Financial Overheads**

**Total Overheads**

125106.39

134.75

1617.03

**Net Profit/Loss**

30074.20

1258824.61

147450.66

1722044.00

**FSL report name** Profit & Loss Layout  
**Cost centre** All  
**Department** All  
**Currency** Pounds Sterling



# Profit and Loss - Split by Cost Centres



Date 13/06/2018

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Selected Period 10

ending 31/10/2016

Ret	Manchester Retail Outlet	-----Selected Year-----		-----Previous Year-----	
		This Period	Year to Date	Period 10	Year to Close
<b>Trading Income</b>					
-----					
<b>Sales Income</b>					
-----					
	UK Sales		847786.97	31069.24	767795.08
	Export Sales				(60000.00)
	<b>Total Sales</b>		<u>847786.97</u>	<u>31069.24</u>	<u>707795.08</u>
<b>Trading Expenses</b>					
-----					
	Cost of Sales				
	Direct Labour				
	Direct Selling Costs				24760.00
	<b>Total Trading Expenses</b>				<u>24760.00</u>
	<b>Gross Profit</b>		<u>847786.97</u>	<u>31069.24</u>	<u>683035.08</u>
Non-Trading Income					
	Sale of Assets				
	Other Income				
	<b>Total Non-Trading Income</b>				
	<b>Profit Before Overheads</b>		<u>847786.97</u>	<u>31069.24</u>	<u>683035.08</u>
<b>Overheads</b>					
-----					
	Rent & Rates				
	Light & Heat				
	Maintenance				
	Salaries				
	Travel & Expenses				
	Sales Promotion				
	Carriage Out				5900.00
	Office Expenses				
	Professional Fees				
	IT Costs				
	General Expenses				
	<b>Total Overheads</b>				<u>5900.00</u>



**Financial Overheads**

-----  
 Depreciation  
 Bank Charges  
 Discount Allowed  
 Bad Debts

**Total Financial Overheads**

**Total Overheads**

5900.00

**Net Profit/Loss**

847786.97

31069.24

677135.08

**FSL report name** Profit & Loss Layout  
**Cost centre** All  
**Department** All  
**Currency** Pounds Sterling



# Profit and Loss - Split by Cost Centres



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Selected Period 10

ending 31/10/2016

SAL	Factory/Warehouse	-----Selected Year-----		-----Previous Year-----	
		This Period	Year to Date	Period 10	Year to Close
<b>Trading Income</b>					
-----					
<b>Sales Income</b>					
-----					
UK Sales		32089.21	1219280.99	163222.58	3309506.67
Export Sales					3236.97
<b>Total Sales</b>		<u>32089.21</u>	<u>1219280.99</u>	<u>163222.58</u>	<u>3312743.64</u>
<b>Trading Expenses</b>					
-----					
Cost of Sales				3555.46	452650.84
Direct Labour			(575.00)	1705.00	6245.00
Direct Selling Costs			(5941.66)	17453.34	64220.70
<b>Total Trading Expenses</b>			<u>(6516.66)</u>	<u>22713.80</u>	<u>523116.54</u>
<b>Gross Profit</b>			<u>1225797.65</u>	<u>140508.78</u>	<u>2789627.10</u>
Non-Trading Income					
Sale of Assets					
Other Income					
<b>Total Non-Trading Income</b>					
<b>Profit Before Overheads</b>		<u>32089.21</u>	<u>1225797.65</u>	<u>140508.78</u>	<u>2789627.10</u>
<b>Overheads</b>					
-----					
Rent & Rates					
Light & Heat					
Maintenance					
Salaries			(6708.32)	19891.68	72858.40
Travel & Expenses					
Sales Promotion					
Carriage Out					(95.95)
Office Expenses					
Professional Fees					
IT Costs					
General Expenses					
<b>Total Overheads</b>			<u>(6708.32)</u>	<u>19891.68</u>	<u>72762.45</u>



**Financial Overheads**

-----  
 Depreciation

Bank Charges

Discount Allowed

Bad Debts

(0.20)

**Total Financial Overheads**

(0.20)

**Total Overheads**

(6708.32)

19891.68

72762.25

**Net Profit/Loss**

32089.21

1232505.97

120617.10

2716864.85

**FSL report name**      Profit & Loss Layout  
**Cost centre**              All  
**Department**            All  
**Currency**                Pounds Sterling





# Profit and Loss - Split by Cost Centres



Date 13/06/2018

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Selected Period 10

ending 31/10/2016

## SCO Scotland Retail Outlet

-----Selected Year-----  
This Period Year to Date

-----Previous Year-----  
Period 10 Year to Close

	This Period	Year to Date	Period 10	Year to Close
<b>Trading Income</b>				
<b>Sales Income</b>				
UK Sales	645873.55		36555.80	803896.44
Export Sales				113114.43
<b>Total Sales</b>	<u>645873.55</u>		<u>36555.80</u>	<u>917010.87</u>
<b>Trading Expenses</b>				
Cost of Sales				
Direct Labour				
Direct Selling Costs				
<b>Total Trading Expenses</b>				
<b>Gross Profit</b>	<u>645873.55</u>		<u>36555.80</u>	<u>917010.87</u>
Non-Trading Income				
Sale of Assets				
Other Income				
<b>Total Non-Trading Income</b>				
<b>Profit Before Overheads</b>	<u>645873.55</u>		<u>36555.80</u>	<u>917010.87</u>
<b>Overheads</b>				
Rent & Rates				
Light & Heat				
Maintenance				
Salaries				
Travel & Expenses				
Sales Promotion				
Carriage Out				
Office Expenses				
Professional Fees				
IT Costs				
General Expenses				
<b>Total Overheads</b>				



**Financial Overheads**

-----			
Depreciation			
Bank Charges			
Discount Allowed			
Bad Debts			214.00
<b>Total Financial Overheads</b>			<u>214.00</u>
<b><u>Total Overheads</u></b>			<u>214.00</u>

<b>Net Profit/Loss</b>		<u>645873.55</u>	<u>36555.80</u>	<u>916796.87</u>
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**FSL report name** Profit & Loss Layout  
**Cost centre** All  
**Department** All  
**Currency** Pounds Sterling

