

13 Period Analysis by Product Group / Customer - Values (Base Currency)



Date 13/06/2018
Time 01:12

2015	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016
12 / 31	1	2	3	4	5	6	7	8	9	10	11	12 / 31	

P/Grp. - ACCESSORIES

BET001	Better Kitchens	0	945	0	870	0	0	0	0	0	0	0	0
BIR001	Quality Counts Kitchens	0	0	1,460	975	1,450	580	0	2,086	527	1,215	0	0
BIR002	Cook's Cookers Company	0	1,720	1,728	1,310	1,302	2,635	1,425	757	4,435	4,126	0	0
BIR003	Kingstanding Kitchens	2,943	257	1,498	0	870	1,215	1,455	2,010	540	2,592	0	0
BIR004	Cute and Cosey Kitsch	2,667	1,047	0	1,798	2,637	527	1,810	1,585	257	0	209	0
BIR005	Kosha Kitchen Designs	0	513	884	1,667	0	257	0	2,354	2,335	580	0	0
BIR006	Black Country Kitchens	0	513	1,498	2,772	1,027	0	0	1,045	870	540	0	0
BIR007	All Things Black (Kitchens) Ltd	0	2,281	270	270	0	3,909	7,168	599	884	4,297	0	0
BIR008	Super Chef Fitments	1,080	257	2,248	189	8,292	0	418	1,768	0	0	257	0
BIR009	Hot and Cold Catering	0	3,065	540	0	1,231	1,420	825	1,622	2,905	0	1,450	0
BIR0101	Airport Catering Services	0	1,198	0	0	1,249	3,577	1,455	927	870	2,948	0	0
ACCESSORIES	Accessories	6,690	11,795	10,126	9,850	18,058	14,118	14,556	14,753	13,621	16,298	1,916	0

P/Grp. - BESPOKE

BET001	Better Kitchens	0	0	0	0	0	0	0	0	0	0	0	0
BESPOKE	Bespoke Kitchens	0	0	0	0	0	0	0	0	0	0	0	0

P/Grp. - Built-In

BET001	Better Kitchens	2,100	1,200	0	3,000	0	0	0	0	0	0	0	0
BIR001	Quality Counts Kitchens	3,000	900	600	3,000	0	600	1,200	1,200	1,500	0	0	0
BIR002	Cook's Cookers Company	3,600	1,800	0	0	600	4,200	1,200	2,400	300	3,600	-300	0



13 Period Analysis by Product Group / Customer - Values (Base Currency)



Date 13/06/2018
Time 01:12

		2015	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016
		12 / 31	1	2	3	4	5	6	7	8	9	10	11	12 / 31
BIR003	Kingstanding Kitchens	600	0	0	1,500	300	300	0	2,400	1,800	2,700	2,100	0	0
BIR004	Cute and Cosey Kitsch	0	1,800	3,300	900	2,400	3,600	0	300	600	0	0	0	0
BIR005	Kosha Kitchen Designs	5,100	1,800	900	0	300	0	900	2,400	0	0	0	0	0
BIR006	Black Country Kitchens	2,100	2,700	1,800	2,400	300	600	300	1,500	300	1,200	0	0	0
BIR007	All Things Black (Kitchens) Ltd	0	600	1,800	900	2,700	1,500	3,900	2,100	900	1,200	0	0	0
BIR008	Super Chef Fitments	1,500	1,200	900	0	3,000	600	0	300	0	0	0	0	0
BIR009	Hot and Cold Catering	0	2,100	6,000	3,000	1,200	1,200	4,800	2,700	3,300	2,100	3,000	0	0
BIR0101	Airport Catering Services	1,800	1,200	3,900	300	3,900	0	2,700	9,599	1,800	0	0	0	0
Built-In	Built-In	19,799	15,299	19,199	14,999	14,699	12,599	14,999	24,898	10,499	10,799	4,800	0	0

P/Grp. - CABINETS

BET001	Better Kitchens	2,060	780	0	472	0	0	0	0	0	0	0	0	0
BIR001	Quality Counts Kitchens	432	469	1,807	1,080	0	3,425	836	1,389	0	0	0	0	0
BIR002	Cook's Cookers Company	0	576	1,518	425	0	2,732	1,396	418	2,106	962	0	0	0
BIR003	Kingstanding Kitchens	1,414	1,644	384	3,820	1,847	1,530	-209	1,833	944	2,400	0	0	0
BIR004	Cute and Cosey Kitsch	4,019	1,905	3,622	0	974	235	1,273	705	0	864	472	0	0
BIR005	Kosha Kitchen Designs	0	874	1,756	235	0	1,173	1,040	1,524	1,877	2,018	0	0	0
BIR006	Black Country Kitchens	0	1,000	1,178	4,816	1,571	826	0	768	0	708	0	0	0
BIR007	All Things Black (Kitchens) Ltd	2,159	4,023	0	260	3,754	1,289	1,635	1,040	1,946	1,126	0	0	0
BIR008	Super Chef Fitments	576	1,133	0	0	2,832	1,648	1,828	1,252	2,668	0	530	0	0
BIR009	Hot and Cold Catering	0	2,121	3,245	0	2,115	2,166	1,685	1,656	1,358	0	1,860	0	0
BIR0101	Airport Catering Services	0	163	1,066	177	2,048	1,292	836	1,632	2,344	2,473	0	0	0



13 Period Analysis by Product Group / Customer - Values (Base Currency)



Date 13/06/2018
Time 01:12

		2015	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016
		12 / 31	1	2	3	4	5	6	7	8	9	10	11	12 / 31
CABINETS	Cabinets	10,660	14,688	14,577	11,284	15,140	16,312	10,321	12,218	13,242	10,550	2,862	0	0

P/Grp. - Cooker Hoods

BET001	Better Kitchens	0	60	0	0	0	0	0	0	0	0	0	0	0
BIR001	Quality Counts Kitchens	0	60	30	120	0	0	0	90	30	0	0	0	0
BIR002	Cook's Cookers Company	0	60	0	0	0	0	150	150	120	0	30	0	0
BIR003	Kingstanding Kitchens	150	30	0	0	30	0	0	0	0	120	0	0	0
BIR004	Cute and Cosey Kitsch	0	0	0	0	150	120	0	90	30	0	0	0	0
BIR005	Kosha Kitchen Designs	180	120	0	0	0	90	0	30	0	60	240	0	0
BIR006	Black Country Kitchens	0	90	0	0	0	0	0	0	0	0	0	0	0
BIR007	All Things Black (Kitchens) Ltd	0	0	0	0	0	150	0	0	0	0	0	0	0
BIR008	Super Chef Fitments	0	0	0	0	0	150	60	0	0	0	0	0	0
BIR009	Hot and Cold Catering	0	0	0	0	90	0	0	0	0	0	0	0	0
BIR0101	Airport Catering Services	120	0	0	0	0	0	150	0	0	150	0	0	0
Cooker Hoods	Cooker Hoods	450	420	30	120	270	510	360	360	180	330	270	0	0

P/Grp. - COOKING

BET001	Better Kitchens	0	0	0	0	0	0	0	0	0	0	0	0	0
BIR001	Quality Counts Kitchens	0	0	0	0	0	0	0	0	0	0	0	0	0
BIR002	Cook's Cookers Company	0	0	0	0	0	0	0	0	0	0	0	0	0
BIR003	Kingstanding Kitchens	0	0	0	0	0	0	0	0	0	0	0	0	0
BIR004	Cute and Cosey Kitsch	0	0	0	0	0	0	0	0	0	0	0	0	0
BIR005	Kosha Kitchen Designs	0	0	0	0	0	0	0	0	0	0	0	0	0



13 Period Analysis by Product Group / Customer - Values (Base Currency)



Date 13/06/2018
Time 01:12

		2015	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016
		12 / 31	1	2	3	4	5	6	7	8	9	10	11	12 / 31
BIR006	Black Country Kitchens	0	0	0	0	0	0	0	0	0	0	0	0	0
BIR007	All Things Black (Kitchens) Ltd	0	0	0	0	0	0	0	0	0	0	0	0	0
BIR008	Super Chef Fitments	0	0	0	0	0	0	0	0	0	0	0	0	0
BIR009	Hot and Cold Catering	0	0	0	0	0	0	0	0	0	0	0	0	0
BIR0101	Airport Catering Services	0	0	0	0	0	0	0	0	0	0	0	0	0
COOKING	Cookers - Ovens	0	0	0	0	0	0	0	0	0	0	0	0	0

P/Grp. - DOORS

BET001	Better Kitchens	0	320	0	90	0	0	0	0	0	0	0	0	0
BIR001	Quality Counts Kitchens	0	0	0	48	144	48	144	94	439	236	0	0	0
BIR002	Cook's Cookers Company	0	222	109	625	0	360	0	654	608	109	0	0	0
BIR003	Kingstanding Kitchens	378	604	0	344	35	0	96	398	144	523	0	0	0
BIR004	Cute and Cosey Kitsch	0	315	197	148	384	676	470	370	0	0	204	0	0
BIR005	Kosha Kitchen Designs	0	257	444	0	0	0	0	188	176	650	0	0	0
BIR006	Black Country Kitchens	957	0	469	325	219	428	273	599	0	378	0	0	0
BIR007	All Things Black (Kitchens) Ltd	1,066	386	1,139	267	192	0	235	242	0	272	0	0	0
BIR008	Super Chef Fitments	240	141	0	0	1,262	48	47	296	0	0	70	0	0
BIR009	Hot and Cold Catering	0	466	141	0	370	0	687	0	459	0	0	0	0
BIR0101	Airport Catering Services	432	310	295	0	669	440	222	890	1,255	149	0	0	0
DOORS	Doors	3,072	3,020	2,794	1,847	3,274	2,001	2,174	3,730	3,081	2,317	274	0	0

P/Grp. - FITTINGS

BET001	Better Kitchens	0	0	0	0	0	0	0	0	0	0	0	0	0
--------	-----------------	---	---	---	---	---	---	---	---	---	---	---	---	---



13 Period Analysis by Product Group / Customer - Values (Base Currency)



Date 13/06/2018
Time 01:12

		2015 12 / 31	2016 1	2016 2	2016 3	2016 4	2016 5	2016 6	2016 7	2016 8	2016 9	2016 10	2016 11	2016 12 / 31
BIR001	Quality Counts Kitchens	0	0	0	6	5	3	0	3	3	0	0	0	0
BIR002	Cook's Cookers Company	0	0	0	14	0	10	0	14	1	8	0	0	0
BIR003	Kingstanding Kitchens	4	2	0	0	7	0	0	2	0	10	0	0	0
BIR004	Cute and Cosey Kitsch	9	14	10	0	12	14	0	5	5	6	0	0	0
BIR005	Kosha Kitchen Designs	0	0	2	4	0	6	0	3	8	0	0	0	0
BIR006	Black Country Kitchens	0	2	0	0	0	0	14	0	0	0	0	0	0
BIR007	All Things Black (Kitchens) Ltd	0	1	0	0	12	0	17	0	5	10	0	0	0
BIR008	Super Chef Fitments	0	12	0	0	0	2	0	11	0	0	7	0	0
BIR009	Hot and Cold Catering	0	1	0	0	0	7	6	0	1	0	6	0	0
BIR0101	Airport Catering Services	5	5	3	0	0	0	12	0	0	0	0	0	0
FITTINGS	Fittings	18	36	15	24	36	42	47	39	23	33	13	0	0

P/Grp. - FLATPACK

BET001	Better Kitchens	0	0	0	0	0	0	0	0	0	0	0	0	0
FLATPACK	Standard size flat-pack kitchen packs	0	0	0	0	0	0	0	0	0	0	0	0	0

P/Grp. - FS Electric

BET001	Better Kitchens	0	1,760	0	1,120	0	0	0	0	0	0	0	0	0
BIR001	Quality Counts Kitchens	2,080	320	320	160	640	1,760	640	1,280	2,080	3,360	0	0	0
BIR002	Cook's Cookers Company	1,440	800	800	1,120	640	160	1,440	1,280	1,600	2,400	0	0	0
BIR003	Kingstanding Kitchens	1,600	0	640	1,120	1,760	1,120	800	1,280	1,120	3,680	1,600	0	0
BIR004	Cute and Cosey Kitsch	3,200	1,600	1,600	1,120	640	160	1,920	800	800	0	0	0	0
BIR005	Kosha Kitchen Designs	2,400	3,520	1,120	1,440	960	640	480	3,520	2,080	0	0	0	0



13 Period Analysis by Product Group / Customer - Values (Base Currency)



Date 13/06/2018
Time 01:12

		2015	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016
		12 / 31	1	2	3	4	5	6	7	8	9	10	11	12 / 31
BIR006	Black Country Kitchens	2,240	5,600	800	2,880	0	960	0	0	1,280	0	0	0	0
BIR007	All Things Black (Kitchens) Ltd	2,240	1,920	1,920	1,440	2,240	2,080	960	1,120	800	3,680	0	0	0
BIR008	Super Chef Fitments	4,320	2,240	1,120	160	2,880	1,600	800	1,280	0	0	0	0	0
BIR009	Hot and Cold Catering	0	2,400	1,760	800	320	640	480	800	2,400	480	320	0	0
BIR0101	Airport Catering Services	1,920	0	4,960	0	960	4,000	800	1,920	3,200	2,560	0	0	0
FS Electric	Freestanding Electric	21,440	20,160	15,040	11,360	11,040	13,120	8,320	13,280	15,360	16,160	1,920	0	0

P/Grp. - FS Gas

BET001	Better Kitchens	600	1,050	0	450	0	0	0	0	0	0	0	0	0
BIR001	Quality Counts Kitchens	1,350	0	150	750	0	2,400	1,650	1,050	1,200	300	0	0	0
BIR002	Cook's Cookers Company	0	0	450	1,650	0	1,950	1,050	0	3,450	1,350	150	0	0
BIR003	Kingstanding Kitchens	2,400	0	0	1,050	750	750	750	2,400	3,150	1,800	1,950	0	0
BIR004	Cute and Cosey Kitsch	4,950	3,900	1,950	1,350	2,250	1,950	3,000	1,050	2,550	600	0	0	0
BIR005	Kosha Kitchen Designs	1,500	2,250	600	2,250	450	0	600	1,050	2,850	900	0	0	0
BIR006	Black Country Kitchens	0	1,050	750	2,400	0	1,350	600	600	0	1,800	0	0	0
BIR007	All Things Black (Kitchens) Ltd	0	600	900	1,200	1,050	2,250	2,100	2,400	600	3,450	0	0	0
BIR008	Super Chef Fitments	900	4,500	900	750	2,700	1,350	1,050	1,350	0	0	0	0	0
BIR009	Hot and Cold Catering	0	0	3,450	900	1,200	1,200	600	450	1,950	150	1,050	0	0
BIR0101	Airport Catering Services	2,850	1,500	0	0	0	1,800	1,050	1,200	1,350	600	0	0	0
FS Gas	Freestanding Gas	14,550	14,850	9,150	12,750	8,400	15,000	12,450	11,550	17,100	10,950	3,150	0	0

P/Grp. - IRONMONGERY

BET001	Better Kitchens	0	18	0	0	0	0	0	0	0	0	0	0	0
--------	-----------------	---	----	---	---	---	---	---	---	---	---	---	---	---



13 Period Analysis by Product Group / Customer - Values (Base Currency)



Date 13/06/2018
Time 01:12

		2015	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016
		12 / 31	1	2	3	4	5	6	7	8	9	10	11	12 / 31
BIR001	Quality Counts Kitchens	18	0	65	23	0	52	25	29	0	46	0	0	0
BIR002	Cook's Cookers Company	0	24	61	12	5	45	55	6	52	12	0	0	0
BIR003	Kingstanding Kitchens	83	24	12	5	0	17	61	0	0	76	0	0	0
BIR004	Cute and Cosey Kitsch	35	100	28	20	46	24	0	67	33	0	6	0	0
BIR005	Kosha Kitchen Designs	0	0	24	0	0	79	24	14	12	49	0	0	0
BIR006	Black Country Kitchens	0	5	12	14	0	6	15	11	0	28	0	0	0
BIR007	All Things Black (Kitchens) Ltd	75	12	0	0	9	18	20	0	0	57	0	0	0
BIR008	Super Chef Fitments	73	22	0	24	111	0	0	96	41	0	0	0	0
BIR009	Hot and Cold Catering	0	32	28	0	24	0	25	77	0	0	0	0	0
BIR0101	Airport Catering Services	37	54	26	22	44	19	19	0	64	0	0	0	0
IRONMONGERY Ironmongery		320	291	255	121	238	260	243	299	203	268	6	0	0

P/Grp. - LINOLEUM

BET001	Better Kitchens	0	0	4,590	0	0	0	0	0	0	0	0	0	0
BIR001	Quality Counts Kitchens	0	0	0	1,530	0	0	0	0	0	0	0	0	0
BIR002	Cook's Cookers Company	0	0	6,120	4,590	0	0	0	0	3,060	0	0	0	0
BIR003	Kingstanding Kitchens	0	0	0	0	12,240	0	0	7,650	0	3,060	0	0	0
BIR004	Cute and Cosey Kitsch	0	3,060	0	3,060	0	0	3,060	0	3,060	0	0	0	0
BIR005	Kosha Kitchen Designs	0	0	0	0	0	0	12,240	9,180	0	0	0	0	0
BIR006	Black Country Kitchens	0	0	0	9,180	0	0	0	7,650	0	3,060	0	0	0
BIR007	All Things Black (Kitchens) Ltd	3,060	21,420	0	7,650	0	0	0	0	0	0	0	0	0
BIR008	Super Chef Fitments	0	0	0	0	10,710	0	6,120	0	0	0	0	0	0



13 Period Analysis by Product Group / Customer - Values (Base Currency)



Date 13/06/2018
Time 01:12

		2015 12 / 31	2016 1	2016 2	2016 3	2016 4	2016 5	2016 6	2016 7	2016 8	2016 9	2016 10	2016 11	2016 12 / 31
BIR009	Hot and Cold Catering	0	0	0	0	0	0	0	1,530	0	6,120	7,650	0	0
BIR0101	Airport Catering Services	0	0	0	0	7,650	0	4,590	0	0	7,650	0	0	0
LINOLEUM	Linoleum	3,060	24,480	10,710	26,010	30,600	0	26,010	26,010	6,120	19,890	7,650	0	0

P/Grp. - PAINT

BET001	Better Kitchens	0	0	0	0	0	0	0	0	0	0	0	0	0
BIR001	Quality Counts Kitchens	173	0	0	43	65	97	11	162	65	0	43	0	0
BIR002	Cook's Cookers Company	0	43	0	130	54	32	108	130	76	22	54	0	0
BIR003	Kingstanding Kitchens	173	0	32	32	54	0	0	86	0	76	0	0	0
BIR004	Cute and Cosey Kitsch	0	86	43	0	0	0	54	54	0	0	0	0	0
BIR005	Kosha Kitchen Designs	97	162	65	32	11	11	0	22	54	0	22	0	0
BIR006	Black Country Kitchens	0	0	0	97	32	43	65	11	43	32	0	0	0
BIR007	All Things Black (Kitchens) Ltd	0	32	0	43	140	65	11	32	0	54	0	0	0
BIR008	Super Chef Fitments	97	43	43	32	130	43	0	22	0	0	54	0	0
BIR009	Hot and Cold Catering	0	173	22	54	76	0	0	0	22	0	22	0	0
BIR0101	Airport Catering Services	0	11	11	0	54	43	0	130	151	0	0	0	0
PAINT	Paint	540	551	216	464	616	335	248	648	410	184	194	0	0

P/Grp. - PANELS

BET001	Better Kitchens	124	0	0	130	0	0	0	0	0	0	0	0	0
BIR001	Quality Counts Kitchens	0	44	127	139	0	376	44	346	275	119	0	0	0
BIR002	Cook's Cookers Company	163	77	103	199	43	0	224	103	190	151	74	0	0
BIR003	Kingstanding Kitchens	95	74	0	0	0	76	65	213	44	186	0	0	0



13 Period Analysis by Product Group / Customer - Values (Base Currency)



Date 13/06/2018
Time 01:12

		2015	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016
		12 / 31	1	2	3	4	5	6	7	8	9	10	11	12 / 31
BIR004	Cute and Cosey Kitsch	217	258	236	33	133	0	148	256	0	15	0	0	0
BIR005	Kosha Kitchen Designs	62	141	148	145	0	77	244	74	33	59	108	0	0
BIR006	Black Country Kitchens	65	94	48	357	0	154	124	33	55	29	0	0	0
BIR007	All Things Black (Kitchens) Ltd	101	108	130	0	164	160	65	86	0	287	0	0	0
BIR008	Super Chef Fitments	0	163	173	0	316	57	0	168	124	93	0	0	0
BIR009	Hot and Cold Catering	0	43	288	0	334	86	165	51	348	0	0	0	0
BIR0101	Airport Catering Services	0	167	122	25	293	233	91	29	187	95	0	0	0
PANELS	Wood Panels	826	1,169	1,375	1,028	1,283	1,219	1,171	1,357	1,255	1,033	181	0	0

P/Grp. - PLUMBING

BET001	Better Kitchens	1,291	566	0	333	0	0	0	0	0	0	0	0	0
BIR001	Quality Counts Kitchens	135	150	1,377	45	75	423	45	93	1,351	0	0	0	0
BIR002	Cook's Cookers Company	810	0	0	734	135	526	104	90	899	561	405	0	0
BIR003	Kingstanding Kitchens	1,111	877	0	104	310	262	155	150	156	202	0	0	0
BIR004	Cute and Cosey Kitsch	480	0	800	702	713	175	526	810	0	0	0	0	0
BIR005	Kosha Kitchen Designs	3,334	2,414	124	0	0	254	260	180	267	0	0	0	0
BIR006	Black Country Kitchens	270	1,005	0	526	0	351	397	0	0	62	0	0	0
BIR007	All Things Black (Kitchens) Ltd	104	1,605	926	0	260	893	485	0	135	113	0	0	0
BIR008	Super Chef Fitments	584	697	239	675	1,452	124	104	989	405	0	0	0	0
BIR009	Hot and Cold Catering	1,620	733	813	75	310	434	455	0	175	208	702	0	0
BIR0101	Airport Catering Services	2,430	0	0	135	208	899	0	526	1,001	0	0	0	0
PLUMBING	Plumbing Items	12,169	8,047	4,279	3,329	3,464	4,342	2,532	2,838	4,389	1,146	1,107	0	0



13 Period Analysis by Product Group / Customer - Values (Base Currency)



Date 13/06/2018
Time 01:12

2015 12 / 31	2016 1	2016 2	2016 3	2016 4	2016 5	2016 6	2016 7	2016 8	2016 9	2016 10	2016 11	2016 12 / 31
-----------------	-----------	-----------	-----------	-----------	-----------	-----------	-----------	-----------	-----------	------------	------------	-----------------

P/Grp. - RangeStyle

BET001	Better Kitchens	5,400	6,600	0	0	0	0	0	0	0	0	0	0
BIR001	Quality Counts Kitchens	0	3,000	6,000	2,400	2,400	6,000	6,000	1,200	600	0	0	0
BIR002	Cook's Cookers Company	0	3,000	7,800	4,200	3,600	12,600	3,000	7,800	5,400	600	1,800	0
BIR003	Kingstanding Kitchens	9,600	7,800	3,000	3,600	9,000	1,200	0	1,800	1,800	13,800	600	0
BIR004	Cute and Cosey Kitsch	0	10,800	2,400	7,800	15,600	3,000	9,000	9,600	3,600	0	9,000	0
BIR005	Kosha Kitchen Designs	2,400	4,200	0	6,600	0	0	3,000	2,400	10,200	5,400	0	0
BIR006	Black Country Kitchens	4,200	9,000	0	6,000	0	0	3,000	1,200	1,800	7,800	0	0
BIR007	All Things Black (Kitchens) Ltd	3,600	9,600	4,800	2,400	6,000	5,400	9,000	4,800	0	6,000	0	0
BIR008	Super Chef Fitments	5,400	3,600	5,400	2,400	3,600	4,200	3,000	7,800	2,400	0	0	0
BIR009	Hot and Cold Catering	0	6,000	10,200	600	4,200	0	2,400	1,800	7,800	3,000	3,000	0
BIR0101	Airport Catering Services	0	1,200	1,200	7,200	6,600	1,200	7,800	6,600	8,400	4,800	0	0
RangeStyle	RangeStyle	30,600	64,800	40,800	43,200	51,000	33,600	46,200	45,000	42,000	41,400	14,400	0

P/Grp. - SUMMER LINES

BET001	Better Kitchens	0	0	0	0	0	0	0	0	0	0	0	0
BIR001	Quality Counts Kitchens	0	0	0	0	0	0	0	275	0	165	0	0
BIR002	Cook's Cookers Company	0	0	0	350	275	0	0	0	0	0	0	0
BIR003	Kingstanding Kitchens	0	500	0	0	0	200	0	575	0	0	0	0
BIR004	Cute and Cosey Kitsch	0	500	0	0	0	0	0	0	0	200	0	0
BIR005	Kosha Kitchen Designs	0	775	0	0	350	0	0	0	0	0	0	0
BIR006	Black Country Kitchens	0	0	0	165	0	0	0	0	0	0	0	0



13 Period Analysis by Product Group / Customer - Values (Base Currency)



Date 13/06/2018
Time 01:12

		2015 12 / 31	2016 1	2016 2	2016 3	2016 4	2016 5	2016 6	2016 7	2016 8	2016 9	2016 10	2016 11	2016 12 / 31
BIR007	All Things Black (Kitchens) Ltd	55	350	0	0	400	165	0	355	0	220	0	0	0
BIR008	Super Chef Fitments	220	625	350	0	350	400	0	0	165	0	0	0	0
BIR009	Hot and Cold Catering	0	0	0	0	0	0	350	0	0	0	0	0	0
BIR0101	Airport Catering Services	800	350	0	0	0	0	350	0	0	0	0	0	0
SUMMER LINES	Indoor and outdoor seasonal equipment	1,075	3,100	350	515	1,375	765	700	1,205	165	585	0	0	0

P/Grp. - TILE

BET001	Better Kitchens	180	0	0	0	0	0	0	0	0	0	0	0	0
BIR001	Quality Counts Kitchens	0	0	0	0	180	1,142	294	693	642	240	0	0	0
BIR002	Cook's Cookers Company	540	165	768	750	120	588	240	170	1,350	555	0	0	0
BIR003	Kingstanding Kitchens	1,184	360	0	570	0	0	240	682	275	588	180	0	0
BIR004	Cute and Cosey Kitsch	162	1,218	336	420	480	460	222	54	791	270	300	0	0
BIR005	Kosha Kitchen Designs	0	516	396	550	516	240	0	360	449	54	0	0	0
BIR006	Black Country Kitchens	0	832	300	1,394	180	216	360	520	162	162	0	0	0
BIR007	All Things Black (Kitchens) Ltd	0	710	275	280	55	456	415	275	0	240	0	0	0
BIR008	Super Chef Fitments	55	180	520	60	913	300	120	120	120	0	180	0	0
BIR009	Hot and Cold Catering	0	1,035	1,926	0	115	396	228	530	300	0	0	0	0
BIR0101	Airport Catering Services	0	349	740	0	120	645	490	234	1,811	234	0	0	0
TILE	Tiles	2,121	5,365	5,261	4,024	2,679	4,443	2,609	3,638	5,900	2,343	660	0	0

P/Grp. - WORKTOPS

BET001	Better Kitchens	0	190	0	30	0	0	0	0	0	0	0	0	0
BIR001	Quality Counts Kitchens	0	0	60	0	0	72	0	120	216	308	0	0	0



13 Period Analysis by Product Group / Customer - Values (Base Currency)



Date 13/06/2018
Time 01:12

		2015 12 / 31	2016 1	2016 2	2016 3	2016 4	2016 5	2016 6	2016 7	2016 8	2016 9	2016 10	2016 11	2016 12 / 31
BIR002	Cook's Cookers Company	30	152	0	298	0	478	60	270	210	0	0	0	0
BIR003	Kingstanding Kitchens	420	132	40	186	318	0	0	40	30	0	0	0	0
BIR004	Cute and Cosey Kitsch	100	270	0	0	0	22	80	128	180	0	40	0	0
BIR005	Kosha Kitchen Designs	0	290	20	90	150	100	0	0	60	0	0	0	0
BIR006	Black Country Kitchens	308	226	0	216	0	0	96	0	0	160	0	0	0
BIR007	All Things Black (Kitchens) Ltd	104	90	60	0	96	40	208	118	0	482	0	0	0
BIR008	Super Chef Fitments	0	114	100	150	200	70	0	140	0	0	44	0	0
BIR009	Hot and Cold Catering	0	80	470	0	0	22	186	100	480	0	0	0	0
BIR0101	Airport Catering Services	110	96	96	0	130	150	0	128	220	160	0	0	0
WORKTOPS	Worktops Finished	1,072	1,640	846	970	894	954	630	1,044	1,396	1,110	84	0	0

P/Grp. - WWRE

BET001	Better Kitchens	1,296	1,452	0	1,522	0	0	0	0	0	0	0	0	0
BIR001	Quality Counts Kitchens	4,802	2,652	5,630	1,903	4,163	5,863	660	2,462	4,431	7,330	0	0	0
BIR002	Cook's Cookers Company	935	2,721	2,181	1,877	1,659	5,920	2,350	1,963	6,064	3,925	0	0	0
BIR003	Kingstanding Kitchens	7,246	4,705	330	5,498	4,844	3,249	250	2,631	2,451	5,958	701	0	0
BIR004	Cute and Cosey Kitsch	7,681	10,476	1,161	1,811	4,861	3,493	2,510	1,926	1,220	635	0	0	0
BIR005	Kosha Kitchen Designs	1,845	1,247	3,708	2,151	1,929	2,990	750	7,080	2,724	761	0	0	0
BIR006	Black Country Kitchens	4,154	3,544	1,784	7,063	3,787	500	1,965	3,723	1,947	1,522	0	0	0
BIR007	All Things Black (Kitchens) Ltd	7,595	748	2,262	0	381	3,932	5,833	5,331	3,061	6,350	0	0	0
BIR008	Super Chef Fitments	3,415	5,472	4,118	2,544	7,729	1,727	1,830	3,631	0	748	381	0	0
BIR009	Hot and Cold Catering	0	3,288	12,232	761	6,636	7,117	2,383	2,506	750	0	2,347	0	0



13 Period Analysis by Product Group / Customer - Values (Base Currency)



Date 13/06/2018
Time 01:12

		2015	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016
		12 / 31	1	2	3	4	5	6	7	8	9	10	11	12 / 31
BIR0101	Airport Catering Services	5,141	187	6,082	3,601	3,082	5,243	5,643	7,968	1,498	2,575	0	0	0
WWRE	Whiteware	44,109	36,491	39,487	28,731	39,068	40,033	24,174	39,220	24,145	29,804	3,429	0	0

		2015	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016
		12 / 31	1	2	3	4	5	6	7	8	9	10	11	12 / 31
		172,570	226,202	174,510	170,625	202,134	159,652	167,743	202,087	159,090	165,199	42,915	0	0

Customer A/C - BET001, BIR001, BIR002, BIR003, BIR004, BIR005, BIR006, BIR007, BIR008, BIR009, BIR0101

P/ Grp: - All

Stock Item - All

