

# 13 Period Analysis by Customer / Product Group - Values (Base Currency)



Date 13/06/2018

Time 01:11

	2015	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016
	12 / 31	1	2	3	4	5	6	7	8	9	10	11	12 / 31	

## Customer - BET001

ACCESSORIES	Accessories	0	945	0	870	0	0	0	0	0	0	0	0	0
BESPOKE	Bespoke Kitchens	0	0	0	0	0	0	0	0	0	0	0	0	0
Built-In	Built-In	2,100	1,200	0	3,000	0	0	0	0	0	0	0	0	0
CABINETS	Cabinets	2,060	780	0	472	0	0	0	0	0	0	0	0	0
Cooker Hoods	Cooker Hoods	0	60	0	0	0	0	0	0	0	0	0	0	0
COOKING	Cookers - Ovens	0	0	0	0	0	0	0	0	0	0	0	0	0
DOORS	Doors	0	320	0	90	0	0	0	0	0	0	0	0	0
FITTINGS	Fittings	0	0	0	0	0	0	0	0	0	0	0	0	0
FLATPACK	Standard size flat-pack kitchen packs	0	0	0	0	0	0	0	0	0	0	0	0	0
FS Electric	Freestanding Electric	0	1,760	0	1,120	0	0	0	0	0	0	0	0	0
FS Gas	Freestanding Gas	600	1,050	0	450	0	0	0	0	0	0	0	0	0
IRONMONGERY	Ironmongery	0	18	0	0	0	0	0	0	0	0	0	0	0
LINOLEUM	Linoleum	0	0	4,590	0	0	0	0	0	0	0	0	0	0
PAINT	Paint	0	0	0	0	0	0	0	0	0	0	0	0	0
PANELS	Wood Panels	124	0	0	130	0	0	0	0	0	0	0	0	0
PLUMBING	Plumbing Items	1,291	566	0	333	0	0	0	0	0	0	0	0	0
RangeStyle	RangeStyle	5,400	6,600	0	0	0	0	0	0	0	0	0	0	0
SUMMER LINES	Indoor and outdoor seasonal equipment	0	0	0	0	0	0	0	0	0	0	0	0	0
TILE	Tiles	180	0	0	0	0	0	0	0	0	0	0	0	0
WORKTOPS	Worktops Finished	0	190	0	30	0	0	0	0	0	0	0	0	0



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		12 / 31	1	2	3	4	5	6	7	8	9	10	11	12 / 31
WWRE	Whiteware	1,296	1,452	0	1,522	0	0	0	0	0	0	0	0	0
<b>BET001</b>	<b>Better Kitchens</b>	<b>13,050</b>	<b>14,940</b>	<b>4,590</b>	<b>8,017</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

## Customer - BIR001

ACCESSORIES	Accessories	0	0	1,460	975	1,450	580	0	2,086	527	1,215	0	0	0
Built-In	Built-In	3,000	900	600	3,000	0	600	1,200	1,200	1,500	0	0	0	0
CABINETS	Cabinets	432	469	1,807	1,080	0	3,425	836	1,389	0	0	0	0	0
Cooker Hoods	Cooker Hoods	0	60	30	120	0	0	0	90	30	0	0	0	0
COOKING	Cookers - Ovens	0	0	0	0	0	0	0	0	0	0	0	0	0
DOORS	Doors	0	0	0	48	144	48	144	94	439	236	0	0	0
FITTINGS	Fittings	0	0	0	6	5	3	0	3	3	0	0	0	0
FS Electric	Freestanding Electric	2,080	320	320	160	640	1,760	640	1,280	2,080	3,360	0	0	0
FS Gas	Freestanding Gas	1,350	0	150	750	0	2,400	1,650	1,050	1,200	300	0	0	0
IRONMONGERY	Ironmongery	18	0	65	23	0	52	25	29	0	46	0	0	0
LINOLEUM	Linoleum	0	0	0	1,530	0	0	0	0	0	0	0	0	0
PAINT	Paint	173	0	0	43	65	97	11	162	65	0	43	0	0
PANELS	Wood Panels	0	44	127	139	0	376	44	346	275	119	0	0	0
PLUMBING	Plumbing Items	135	150	1,377	45	75	423	45	93	1,351	0	0	0	0
RangeStyle	RangeStyle	0	3,000	6,000	2,400	2,400	6,000	6,000	1,200	600	0	0	0	0
SUMMER LINES	Indoor and outdoor seasonal equipment	0	0	0	0	0	0	0	275	0	165	0	0	0
TILE	Tiles	0	0	0	0	180	1,142	294	693	642	240	0	0	0
WORKTOPS	Worktops Finished	0	0	60	0	0	72	0	120	216	308	0	0	0



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		12 / 31	1	2	3	4	5	6	7	8	9	10	11	12 / 31
WWRE	Whiteware	4,802	2,652	5,630	1,903	4,163	5,863	660	2,462	4,431	7,330	0	0	0
<b>BIR001</b>	<b>Quality Counts Kitchens</b>	<b>11,990</b>	<b>7,595</b>	<b>17,625</b>	<b>12,220</b>	<b>9,121</b>	<b>22,840</b>	<b>11,549</b>	<b>12,573</b>	<b>13,358</b>	<b>13,319</b>	<b>43</b>	<b>0</b>	<b>0</b>

## Customer - BIR002

ACCESSORIES	Accessories	0	1,720	1,728	1,310	1,302	2,635	1,425	757	4,435	4,126	0	0	0
Built-In	Built-In	3,600	1,800	0	0	600	4,200	1,200	2,400	300	3,600	-300	0	0
CABINETS	Cabinets	0	576	1,518	425	0	2,732	1,396	418	2,106	962	0	0	0
Cooker Hoods	Cooker Hoods	0	60	0	0	0	0	150	150	120	0	30	0	0
COOKING	Cookers - Ovens	0	0	0	0	0	0	0	0	0	0	0	0	0
DOORS	Doors	0	222	109	625	0	360	0	654	608	109	0	0	0
FITTINGS	Fittings	0	0	0	14	0	10	0	14	1	8	0	0	0
FS Electric	Freestanding Electric	1,440	800	800	1,120	640	160	1,440	1,280	1,600	2,400	0	0	0
FS Gas	Freestanding Gas	0	0	450	1,650	0	1,950	1,050	0	3,450	1,350	150	0	0
IRONMONGERY	Ironmongery	0	24	61	12	5	45	55	6	52	12	0	0	0
LINOLEUM	Linoleum	0	0	6,120	4,590	0	0	0	0	3,060	0	0	0	0
PAINT	Paint	0	43	0	130	54	32	108	130	76	22	54	0	0
PANELS	Wood Panels	163	77	103	199	43	0	224	103	190	151	74	0	0
PLUMBING	Plumbing Items	810	0	0	734	135	526	104	90	899	561	405	0	0
RangeStyle	RangeStyle	0	3,000	7,800	4,200	3,600	12,600	3,000	7,800	5,400	600	1,800	0	0
SUMMER LINES	Indoor and outdoor seasonal equipment	0	0	0	350	275	0	0	0	0	0	0	0	0
TILE	Tiles	540	165	768	750	120	588	240	170	1,350	555	0	0	0
WORKTOPS	Worktops Finished	30	152	0	298	0	478	60	270	210	0	0	0	0



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WWRE	Whiteware	935	2,721	2,181	1,877	1,659	5,920	2,350	1,963	6,064	3,925	0	0	0
<b>BIR002</b>	<b>Cook's Cookers Company</b>	<b>7,517</b>	<b>11,361</b>	<b>21,637</b>	<b>18,283</b>	<b>8,432</b>	<b>32,235</b>	<b>12,803</b>	<b>16,204</b>	<b>29,920</b>	<b>18,379</b>	<b>2,213</b>	<b>0</b>	<b>0</b>

## Customer - BIR003

ACCESSORIES	Accessories	2,943	257	1,498	0	870	1,215	1,455	2,010	540	2,592	0	0	0
Built-In	Built-In	600	0	0	1,500	300	300	0	2,400	1,800	2,700	2,100	0	0
CABINETS	Cabinets	1,414	1,644	384	3,820	1,847	1,530	-209	1,833	944	2,400	0	0	0
Cooker Hoods	Cooker Hoods	150	30	0	0	30	0	0	0	0	120	0	0	0
COOKING	Cookers - Ovens	0	0	0	0	0	0	0	0	0	0	0	0	0
DOORS	Doors	378	604	0	344	35	0	96	398	144	523	0	0	0
FITTINGS	Fittings	4	2	0	0	7	0	0	2	0	10	0	0	0
FS Electric	Freestanding Electric	1,600	0	640	1,120	1,760	1,120	800	1,280	1,120	3,680	1,600	0	0
FS Gas	Freestanding Gas	2,400	0	0	1,050	750	750	750	2,400	3,150	1,800	1,950	0	0
IRONMONGERY	Ironmongery	83	24	12	5	0	17	61	0	0	76	0	0	0
LINOLEUM	Linoleum	0	0	0	0	12,240	0	0	7,650	0	3,060	0	0	0
PAINT	Paint	173	0	32	32	54	0	0	86	0	76	0	0	0
PANELS	Wood Panels	95	74	0	0	0	76	65	213	44	186	0	0	0
PLUMBING	Plumbing Items	1,111	877	0	104	310	262	155	150	156	202	0	0	0
RangeStyle	RangeStyle	9,600	7,800	3,000	3,600	9,000	1,200	0	1,800	1,800	13,800	600	0	0
SUMMER LINES	Indoor and outdoor seasonal equipment	0	500	0	0	0	200	0	575	0	0	0	0	0
TILE	Tiles	1,184	360	0	570	0	0	240	682	275	588	180	0	0
WORKTOPS	Worktops Finished	420	132	40	186	318	0	0	40	30	0	0	0	0



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WWRE	Whiteware	7,246	4,705	330	5,498	4,844	3,249	250	2,631	2,451	5,958	701	0	0
<b>BIR003</b>	<b>Kingstanding Kitchens</b>	<b>29,400</b>	<b>17,008</b>	<b>5,937</b>	<b>17,829</b>	<b>32,365</b>	<b>9,918</b>	<b>3,662</b>	<b>24,150</b>	<b>12,454</b>	<b>37,769</b>	<b>7,131</b>	<b>0</b>	<b>0</b>

## Customer - BIR004

ACCESSORIES	Accessories	2,667	1,047	0	1,798	2,637	527	1,810	1,585	257	0	209	0	0
Built-In	Built-In	0	1,800	3,300	900	2,400	3,600	0	300	600	0	0	0	0
CABINETS	Cabinets	4,019	1,905	3,622	0	974	235	1,273	705	0	864	472	0	0
Cooker Hoods	Cooker Hoods	0	0	0	0	150	120	0	90	30	0	0	0	0
COOKING	Cookers - Ovens	0	0	0	0	0	0	0	0	0	0	0	0	0
DOORS	Doors	0	315	197	148	384	676	470	370	0	0	204	0	0
FITTINGS	Fittings	9	14	10	0	12	14	0	5	5	6	0	0	0
FS Electric	Freestanding Electric	3,200	1,600	1,600	1,120	640	160	1,920	800	800	0	0	0	0
FS Gas	Freestanding Gas	4,950	3,900	1,950	1,350	2,250	1,950	3,000	1,050	2,550	600	0	0	0
IRONMONGERY	Ironmongery	35	100	28	20	46	24	0	67	33	0	6	0	0
LINOLEUM	Linoleum	0	3,060	0	3,060	0	0	3,060	0	3,060	0	0	0	0
PAINT	Paint	0	86	43	0	0	0	54	54	0	0	0	0	0
PANELS	Wood Panels	217	258	236	33	133	0	148	256	0	15	0	0	0
PLUMBING	Plumbing Items	480	0	800	702	713	175	526	810	0	0	0	0	0
RangeStyle	RangeStyle	0	10,800	2,400	7,800	15,600	3,000	9,000	9,600	3,600	0	9,000	0	0
SUMMER LINES	Indoor and outdoor seasonal equipment	0	500	0	0	0	0	0	0	0	200	0	0	0
TILE	Tiles	162	1,218	336	420	480	460	222	54	791	270	300	0	0
WORKTOPS	Worktops Finished	100	270	0	0	0	22	80	128	180	0	40	0	0



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		12 / 31	1	2	3	4	5	6	7	8	9	10	11	12 / 31
WWRE	Whiteware	7,681	10,476	1,161	1,811	4,861	3,493	2,510	1,926	1,220	635	0	0	0
<b>BIR004</b>	<b>Cute and Cozey Kitsch</b>	<b>23,519</b>	<b>37,349</b>	<b>15,683</b>	<b>19,160</b>	<b>31,279</b>	<b>14,455</b>	<b>24,073</b>	<b>17,799</b>	<b>13,125</b>	<b>2,589</b>	<b>10,230</b>	<b>0</b>	<b>0</b>

## Customer - BIR005

ACCESSORIES	Accessories	0	513	884	1,667	0	257	0	2,354	2,335	580	0	0	0
Built-In	Built-In	5,100	1,800	900	0	300	0	900	2,400	0	0	0	0	0
CABINETS	Cabinets	0	874	1,756	235	0	1,173	1,040	1,524	1,877	2,018	0	0	0
Cooker Hoods	Cooker Hoods	180	120	0	0	0	90	0	30	0	60	240	0	0
COOKING	Cookers - Ovens	0	0	0	0	0	0	0	0	0	0	0	0	0
DOORS	Doors	0	257	444	0	0	0	0	188	176	650	0	0	0
FITTINGS	Fittings	0	0	2	4	0	6	0	3	8	0	0	0	0
FS Electric	Freestanding Electric	2,400	3,520	1,120	1,440	960	640	480	3,520	2,080	0	0	0	0
FS Gas	Freestanding Gas	1,500	2,250	600	2,250	450	0	600	1,050	2,850	900	0	0	0
IRONMONGERY	Ironmongery	0	0	24	0	0	79	24	14	12	49	0	0	0
LINOLEUM	Linoleum	0	0	0	0	0	0	12,240	9,180	0	0	0	0	0
PAINT	Paint	97	162	65	32	11	11	0	22	54	0	22	0	0
PANELS	Wood Panels	62	141	148	145	0	77	244	74	33	59	108	0	0
PLUMBING	Plumbing Items	3,334	2,414	124	0	0	254	260	180	267	0	0	0	0
RangeStyle	RangeStyle	2,400	4,200	0	6,600	0	0	3,000	2,400	10,200	5,400	0	0	0
SUMMER LINES	Indoor and outdoor seasonal equipment	0	775	0	0	350	0	0	0	0	0	0	0	0
TILE	Tiles	0	516	396	550	516	240	0	360	449	54	0	0	0
WORKTOPS	Worktops Finished	0	290	20	90	150	100	0	0	60	0	0	0	0



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		12 / 31	1	2	3	4	5	6	7	8	9	10	11	12 / 31
WWRE	Whiteware	1,845	1,247	3,708	2,151	1,929	2,990	750	7,080	2,724	761	0	0	0
<b>BIR005</b>	<b>Kosha Kitchen Designs</b>	<b>16,918</b>	<b>19,078</b>	<b>10,190</b>	<b>15,164</b>	<b>4,665</b>	<b>5,915</b>	<b>19,539</b>	<b>30,377</b>	<b>23,124</b>	<b>10,531</b>	<b>369</b>	<b>0</b>	<b>0</b>

## Customer - BIR006

ACCESSORIES	Accessories	0	513	1,498	2,772	1,027	0	0	1,045	870	540	0	0	0
Built-In	Built-In	2,100	2,700	1,800	2,400	300	600	300	1,500	300	1,200	0	0	0
CABINETS	Cabinets	0	1,000	1,178	4,816	1,571	826	0	768	0	708	0	0	0
Cooker Hoods	Cooker Hoods	0	90	0	0	0	0	0	0	0	0	0	0	0
COOKING	Cookers - Ovens	0	0	0	0	0	0	0	0	0	0	0	0	0
DOORS	Doors	957	0	469	325	219	428	273	599	0	378	0	0	0
FITTINGS	Fittings	0	2	0	0	0	0	14	0	0	0	0	0	0
FS Electric	Freestanding Electric	2,240	5,600	800	2,880	0	960	0	0	1,280	0	0	0	0
FS Gas	Freestanding Gas	0	1,050	750	2,400	0	1,350	600	600	0	1,800	0	0	0
IRONMONGERY	Ironmongery	0	5	12	14	0	6	15	11	0	28	0	0	0
LINOLEUM	Linoleum	0	0	0	9,180	0	0	0	7,650	0	3,060	0	0	0
PAINT	Paint	0	0	0	97	32	43	65	11	43	32	0	0	0
PANELS	Wood Panels	65	94	48	357	0	154	124	33	55	29	0	0	0
PLUMBING	Plumbing Items	270	1,005	0	526	0	351	397	0	0	62	0	0	0
RangeStyle	RangeStyle	4,200	9,000	0	6,000	0	0	3,000	1,200	1,800	7,800	0	0	0
SUMMER LINES	Indoor and outdoor seasonal equipment	0	0	0	165	0	0	0	0	0	0	0	0	0
TILE	Tiles	0	832	300	1,394	180	216	360	520	162	162	0	0	0
WORKTOPS	Worktops Finished	308	226	0	216	0	0	96	0	0	160	0	0	0



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WWRE	Whiteware	4,154	3,544	1,784	7,063	3,787	500	1,965	3,723	1,947	1,522	0	0	0
<b>BIR006</b>	<b>Black Country Kitchens</b>	<b>14,293</b>	<b>25,661</b>	<b>8,639</b>	<b>40,606</b>	<b>7,116</b>	<b>5,433</b>	<b>7,209</b>	<b>17,660</b>	<b>6,457</b>	<b>17,481</b>	<b>0</b>	<b>0</b>	<b>0</b>

## Customer - BIR007

ACCESSORIES	Accessories	0	2,281	270	270	0	3,909	7,168	599	884	4,297	0	0	0
Built-In	Built-In	0	600	1,800	900	2,700	1,500	3,900	2,100	900	1,200	0	0	0
CABINETS	Cabinets	2,159	4,023	0	260	3,754	1,289	1,635	1,040	1,946	1,126	0	0	0
Cooker Hoods	Cooker Hoods	0	0	0	0	0	150	0	0	0	0	0	0	0
COOKING	Cookers - Ovens	0	0	0	0	0	0	0	0	0	0	0	0	0
DOORS	Doors	1,066	386	1,139	267	192	0	235	242	0	272	0	0	0
FITTINGS	Fittings	0	1	0	0	12	0	17	0	5	10	0	0	0
FS Electric	Freestanding Electric	2,240	1,920	1,920	1,440	2,240	2,080	960	1,120	800	3,680	0	0	0
FS Gas	Freestanding Gas	0	600	900	1,200	1,050	2,250	2,100	2,400	600	3,450	0	0	0
IRONMONGERY	Ironmongery	75	12	0	0	9	18	20	0	0	57	0	0	0
LINOLEUM	Linoleum	3,060	21,420	0	7,650	0	0	0	0	0	0	0	0	0
PAINT	Paint	0	32	0	43	140	65	11	32	0	54	0	0	0
PANELS	Wood Panels	101	108	130	0	164	160	65	86	0	287	0	0	0
PLUMBING	Plumbing Items	104	1,605	926	0	260	893	485	0	135	113	0	0	0
RangeStyle	RangeStyle	3,600	9,600	4,800	2,400	6,000	5,400	9,000	4,800	0	6,000	0	0	0
SUMMER LINES	Indoor and outdoor seasonal equipment	55	350	0	0	400	165	0	355	0	220	0	0	0
TILE	Tiles	0	710	275	280	55	456	415	275	0	240	0	0	0
WORKTOPS	Worktops Finished	104	90	60	0	96	40	208	118	0	482	0	0	0





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		2015 12 / 31	2016 1	2016 2	2016 3	2016 4	2016 5	2016 6	2016 7	2016 8	2016 9	2016 10	2016 11	2016 12 / 31
WWRE	Whiteware	7,595	748	2,262	0	381	3,932	5,833	5,331	3,061	6,350	0	0	0
<b>BIR007</b>	<b>All Things Black (Kitchens) Ltd</b>	<b>20,159</b>	<b>44,486</b>	<b>14,482</b>	<b>14,710</b>	<b>17,453</b>	<b>22,307</b>	<b>32,051</b>	<b>18,499</b>	<b>8,330</b>	<b>27,837</b>	<b>0</b>	<b>0</b>	<b>0</b>

## Customer - BIR008

ACCESSORIES	Accessories	1,080	257	2,248	189	8,292	0	418	1,768	0	0	257	0	0
Built-In	Built-In	1,500	1,200	900	0	3,000	600	0	300	0	0	0	0	0
CABINETS	Cabinets	576	1,133	0	0	2,832	1,648	1,828	1,252	2,668	0	530	0	0
Cooker Hoods	Cooker Hoods	0	0	0	0	0	150	60	0	0	0	0	0	0
COOKING	Cookers - Ovens	0	0	0	0	0	0	0	0	0	0	0	0	0
DOORS	Doors	240	141	0	0	1,262	48	47	296	0	0	70	0	0
FITTINGS	Fittings	0	12	0	0	0	2	0	11	0	0	7	0	0
FS Electric	Freestanding Electric	4,320	2,240	1,120	160	2,880	1,600	800	1,280	0	0	0	0	0
FS Gas	Freestanding Gas	900	4,500	900	750	2,700	1,350	1,050	1,350	0	0	0	0	0
IRONMONGERY	Ironmongery	73	22	0	24	111	0	0	96	41	0	0	0	0
LINOLEUM	Linoleum	0	0	0	0	10,710	0	6,120	0	0	0	0	0	0
PAINT	Paint	97	43	43	32	130	43	0	22	0	0	54	0	0
PANELS	Wood Panels	0	163	173	0	316	57	0	168	124	93	0	0	0
PLUMBING	Plumbing Items	584	697	239	675	1,452	124	104	989	405	0	0	0	0
RangeStyle	RangeStyle	5,400	3,600	5,400	2,400	3,600	4,200	3,000	7,800	2,400	0	0	0	0
SUMMER LINES	Indoor and outdoor seasonal equipment	220	625	350	0	350	400	0	0	165	0	0	0	0
TILE	Tiles	55	180	520	60	913	300	120	120	120	0	180	0	0
WORKTOPS	Worktops Finished	0	114	100	150	200	70	0	140	0	0	44	0	0



# 13 Period Analysis by Customer / Product Group - Values (Base Currency)



Date 13/06/2018  
Time 01:11

		2015	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016
		12 / 31	1	2	3	4	5	6	7	8	9	10	11	12 / 31
WWRE	Whiteware	3,415	5,472	4,118	2,544	7,729	1,727	1,830	3,631	0	748	381	0	0
<b>BIR008</b>	<b>Super Chef Fitments</b>	<b>18,461</b>	<b>20,398</b>	<b>16,112</b>	<b>6,985</b>	<b>46,476</b>	<b>12,319</b>	<b>15,377</b>	<b>19,223</b>	<b>5,922</b>	<b>841</b>	<b>1,523</b>	<b>0</b>	<b>0</b>

## Customer - BIR009

ACCESSORIES	Accessories	0	3,065	540	0	1,231	1,420	825	1,622	2,905	0	1,450	0	0
Built-In	Built-In	0	2,100	6,000	3,000	1,200	1,200	4,800	2,700	3,300	2,100	3,000	0	0
CABINETS	Cabinets	0	2,121	3,245	0	2,115	2,166	1,685	1,656	1,358	0	1,860	0	0
Cooker Hoods	Cooker Hoods	0	0	0	0	90	0	0	0	0	0	0	0	0
COOKING	Cookers - Ovens	0	0	0	0	0	0	0	0	0	0	0	0	0
DOORS	Doors	0	466	141	0	370	0	687	0	459	0	0	0	0
FITTINGS	Fittings	0	1	0	0	0	7	6	0	1	0	6	0	0
FS Electric	Freestanding Electric	0	2,400	1,760	800	320	640	480	800	2,400	480	320	0	0
FS Gas	Freestanding Gas	0	0	3,450	900	1,200	1,200	600	450	1,950	150	1,050	0	0
IRONMONGERY	Ironmongery	0	32	28	0	24	0	25	77	0	0	0	0	0
LINOLEUM	Linoleum	0	0	0	0	0	0	0	1,530	0	6,120	7,650	0	0
PAINT	Paint	0	173	22	54	76	0	0	0	22	0	22	0	0
PANELS	Wood Panels	0	43	288	0	334	86	165	51	348	0	0	0	0
PLUMBING	Plumbing Items	1,620	733	813	75	310	434	455	0	175	208	702	0	0
RangeStyle	RangeStyle	0	6,000	10,200	600	4,200	0	2,400	1,800	7,800	3,000	3,000	0	0
SUMMER LINES	Indoor and outdoor seasonal equipment	0	0	0	0	0	0	350	0	0	0	0	0	0
TILE	Tiles	0	1,035	1,926	0	115	396	228	530	300	0	0	0	0
WORKTOPS	Worktops Finished	0	80	470	0	0	22	186	100	480	0	0	0	0



# 13 Period Analysis by Customer / Product Group - Values (Base Currency)



Date 13/06/2018  
Time 01:11

		2015	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016
		12 / 31	1	2	3	4	5	6	7	8	9	10	11	12 / 31
WWRE	Whiteware	0	3,288	12,232	761	6,636	7,117	2,383	2,506	750	0	2,347	0	0
<b>BIR009</b>	<b>Hot and Cold Catering</b>	<b>1,620</b>	<b>21,536</b>	<b>41,113</b>	<b>6,190</b>	<b>18,221</b>	<b>14,688</b>	<b>15,274</b>	<b>13,820</b>	<b>22,248</b>	<b>12,058</b>	<b>21,406</b>	<b>0</b>	<b>0</b>

## Customer - BIR0101

ACCESSORIES	Accessories	0	1,198	0	0	1,249	3,577	1,455	927	870	2,948	0	0	0
Built-In	Built-In	1,800	1,200	3,900	300	3,900	0	2,700	9,599	1,800	0	0	0	0
CABINETS	Cabinets	0	163	1,066	177	2,048	1,292	836	1,632	2,344	2,473	0	0	0
Cooker Hoods	Cooker Hoods	120	0	0	0	0	0	150	0	0	150	0	0	0
COOKING	Cookers - Ovens	0	0	0	0	0	0	0	0	0	0	0	0	0
DOORS	Doors	432	310	295	0	669	440	222	890	1,255	149	0	0	0
FITTINGS	Fittings	5	5	3	0	0	0	12	0	0	0	0	0	0
FS Electric	Freestanding Electric	1,920	0	4,960	0	960	4,000	800	1,920	3,200	2,560	0	0	0
FS Gas	Freestanding Gas	2,850	1,500	0	0	0	1,800	1,050	1,200	1,350	600	0	0	0
IRONMONGERY	Ironmongery	37	54	26	22	44	19	19	0	64	0	0	0	0
LINOLEUM	Linoleum	0	0	0	0	7,650	0	4,590	0	0	7,650	0	0	0
PAINT	Paint	0	11	11	0	54	43	0	130	151	0	0	0	0
PANELS	Wood Panels	0	167	122	25	293	233	91	29	187	95	0	0	0
PLUMBING	Plumbing Items	2,430	0	0	135	208	899	0	526	1,001	0	0	0	0
RangeStyle	RangeStyle	0	1,200	1,200	7,200	6,600	1,200	7,800	6,600	8,400	4,800	0	0	0
SUMMER LINES	Indoor and outdoor seasonal equipment	800	350	0	0	0	0	350	0	0	0	0	0	0
TILE	Tiles	0	349	740	0	120	645	490	234	1,811	234	0	0	0
WORKTOPS	Worktops Finished	110	96	96	0	130	150	0	128	220	160	0	0	0



# 13 Period Analysis by Customer / Product Group - Values (Base Currency)



Date 13/06/2018  
Time 01:11

		2015	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016
		12 / 31	1	2	3	4	5	6	7	8	9	10	11	12 / 31
WWRE	Whiteware	5,141	187	6,082	3,601	3,082	5,243	5,643	7,968	1,498	2,575	0	0	0
<b>BIR0101</b>	<b>Airport Catering Services</b>	<b>15,644</b>	<b>6,789</b>	<b>18,500</b>	<b>11,460</b>	<b>27,006</b>	<b>19,541</b>	<b>26,208</b>	<b>31,783</b>	<b>24,152</b>	<b>24,395</b>	<b>0</b>	<b>0</b>	<b>0</b>

		2015	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016
		12 / 31	1	2	3	4	5	6	7	8	9	10	11	12 / 31
		172,570	226,202	174,510	170,625	202,134	159,652	167,743	202,087	159,090	165,199	42,915	0	0

Customer A/C - BET001, BIR001, BIR002, BIR003, BIR004, BIR005, BIR006, BIR007, BIR008, BIR009, BIR0101

P/ Grp: - All

Stock Item - All

